

Canberra Labor Club Group: Choosing Professional Advantage for Business Central

Organisation

Canberra Labor Club Group

Industry

Licensed Clubs

PA Product

Microsoft Dynamics 365 Business Central

Canberra Labor Club Group (CLCG) is a hospitality organisation comprising four licensed venues within the Australian Capital Territory, the first of which (Canberra Labor Club) opened in 1979. They are dedicated to supporting the local community through sporting teams, community organisations, and its range of amenities including sporting and gaming facilities, function spaces, and diverse dining options.

CLCG have been partnering with Professional Advantage (PA) for more than 15 years. This partnership began when CLCG were using Microsoft Dynamics GP as their accounting solution and has continued through the implementation of Microsoft Dynamics 365 Business Central in recent years.

The decision for CLCG to maintain their partnership with PA for their solution upgrade was an easy one.

“PA as our partner provided a detailed system upgrade solution. We have a strong relationship with PA built over many years and trust the support and guidance that they provide.”

Simon Wallace, Chief Financial Officer, Canberra Labor Club Group.

Reach out to discover how we can help you achieve more as your technology partner.

First Name *

Last Name *

Business Email Address *

Phone Number *

How can we help?


☐ Receive invitations and insights via email

Your information will never be shared or sold to a 3rd party, please read our [privacy policy](#).

Contact Us

“There is a reason we have been with PA for more than 15 years.”

Shane Perceval,
Financial Controller, Canberra Labor Club Group.



CLCG have identified a number of attributes that make PA the perfect partner for them, but also the perfect partner for organisation's specifically using Business Central.

Client Management Team:

Every client of PA is managed by a dedicated Client Management Team (CMT) comprising a Client Success Manager (CSM) and an Inside Account Manager (IAM).

“Our CMT are readily available and provide CLCG with sound advice. We have a strong relationship with them and know they are there to support us.”

Simon Wallace, Chief Financial Officer, Canberra Labor Club Group.

“Our CMT has provided us with valuable information and suggestions.”

Shane Perceval, Financial Controller, Canberra Labor Club Group.

Expert consultants:

With an average tenure for our staff of 12.8 years, we are confident that we have the right people to make your project a success.

“When we moved from Dynamics GP to Business Central, our consultant was an expert in both solutions. This made a big difference to our project and making sure we were utilising features within Business Central that aligned with the processes we wanted to keep from Dynamics GP.”

Shane Perceval, Financial Controller, Canberra Labor Club Group.

A Business Central Community:

Every quarter, our Business Central clients are invited to the Professional Advantage Community for Business Central Users. This interactive meeting is a place for like-minded clients to become part of a group focussed on sharing experiences and linking up with peers.

“You really feel like part of a community. We all get to share our experience, what has worked for us, what hasn’t worked, and from that we can learn new or alternative ways of doing things.”

Shane Perceval, Financial Controller, Canberra Labor Club Group.



Informative updates:

Between our webinars and our Business Central newsletter, BC Vision, we aim to keep our clients up to date with the latest features, information, and tips and tricks.

“The newsletter is always topical and informative.”

Shane Perceval, Financial Controller, Canberra Labor Club Group.

Release Management service:

PA's Release Management service is a structured approach to managing the two major releases from Microsoft each year. Each client receives dedicated attention from their Release Manager to ensure their update goes smoothly.

“Our Release Manager provides us with all the relevant information for before, during, and after an update, and is there to support us throughout.”

Shane Perceval, Financial Controller, Canberra Labor Club Group.

At Professional Advantage, we are always aiming to enhance the experience of our clients. As our mission states, we help organisations achieve more with technology.

It has been a privilege to bring this mission to life with Canberra Labor Club Group, and we greatly look forward to continuing our relationship with them.